

William Ury - Short Bio

William Ury, cofounder of Harvard's Program on Negotiation, is one of the world's best-known and most influential experts on negotiation. He is the coauthor of *Getting to Yes*, the bestselling negotiation book in the world, and has taught negotiation to tens of thousands of people around the world. He has served as a mediator in conflicts ranging from boardroom battles to labor strikes, and from family feuds to civil wars. His newest book (HarperOne, January 2015) is *Getting to Yes with Yourself (and Other Worthy Opponents)*.